Reaching supply chain executives through thought-leading editorial, fresh business intelligence, and integrated marketing solutions.

CSCMP’s Supply Chain [QUARTERLY] 2021 Media Kit
The SUPPLY CHAIN QUARTERLY mission

SUPPLY CHAIN QUARTERLY captures the reader with content.

CSCMP’s SUPPLY CHAIN QUARTERLY provides the highest-value, must-have business intelligence available. With meaningful, timely content, SUPPLY CHAIN QUARTERLY commands the attention of an audience that truly reflects the global nature of today’s supply chains, reaching executives in all 50 U.S. states, 74 countries, and six continents.

CSCMP’s SUPPLY CHAIN QUARTERLY offers a unique, proven channel to unite sellers with buyers of supply chain products and services, including CEOs, vice presidents, and directors and managers involved in shipping, wholesale, consulting, 3PL, retail, and manufacturing operations. Staff-written stories and contributed articles from leading practitioners, academics, and consultants provide unparalleled thought leadership on international and domestic supply chain operations.

Six times a year, the publication delivers fresh, cutting-edge ideas on all aspects of the global supply chain, from product design, procurement, transportation, and warehousing to human resources, information technology, and finance. The magazine and its associated digital content offerings provide insight and advice to help readers make their supply chain operations a success.

By leveraging our strengths you can build your Brand, deliver your Content, generate valuable Leads, and reap the Results.

Why SUPPLY CHAIN QUARTERLY?

The SUPPLY CHAIN QUARTERLY reader:

- Oversees/controls an average of $58 million annually
- Will spend an average of $2.1 million on IT and $2.6 million on transportation in the next 12 months
- Influences the purchases of multiple products and service areas
- Has an average company revenue of $1.7 billion
- Manages an average of 70 employees
- 73% are director level and above
- 3 out of 4 SUPPLY CHAIN QUARTERLY readers are loyal readers – cover to cover, and pass on to at least 2 other people
- More than two-thirds of our readers will spend more than $1.75 million on transportation services
- More than two-thirds of our readers will spend more than $1.75 million on transportation services

The SUPPLY CHAIN QUARTERLY advantage

What makes CSCMP’s SUPPLY CHAIN QUARTERLY stand out from the rest of the pack?

GLOBAL REACH

The global nature of our readers’ operations requires that genuine supply chain publications have a deep, diverse international audience. With a 14% international circulation, SUPPLY CHAIN QUARTERLY offers true global reach, which separates it from many other media brands.

CSCMP Membership Demographics*

Position within company:

- CEO: 4%
- President: 4%
- Corporate officer: 5%
- Senior VP: 4%
- Vice president: 17%
- Other: 7%
- Director: 25%
- Supervisor: 3%
- Academic: 6%
- Manager: 25%
- Other: 7%

*73% of CSCMP membership is at the director level and above

International Membership by Region:

- Europe: 28.9%
- Asia: 12.5%
- South America: 23.5%
- Middle East: 1.7%
- Australia/New Zealand: 2.7%
- Africa: 3.6%
- Canada: 9.6%
- Mexico: 4.5%
- China: 3.2%

Industry (Manufacturing & Merchandising Firms only):

- Food & Beverage: 22.8%
- Retail: 16.3%
- CPG: 15.4%
- Chemicals, Metals, & Plastics: 12.2%
- Electronic: 6.1%
- Automotive & Rubber: 7.7%
- Pharma, Drug, & Healthcare: 7.7%
- Military: 4.5%
- Apparel & Textiles: 3.3%
- Metals, Construction, & Farm: 2.4%
- Appliances & Furniture: 1.8%
- Hardware: 0.4%

As our demographic breakdown shows, there is simply no audience in the supply chain industry as powerful as the members of the Council of Supply Chain Management Professionals (CSCMP). Let us help you get your marketing message out to their entire audience.
2021 Editorial Calendar

CSCMP's SUPPLY CHAIN QUARTERLY will publish six times a year, with one special issue—June's State of Retail Supply Chain 2021—appearing only in a digital format.

The publisher reserves the right to revise this calendar based on industry developments and editorial judgment. Topics may appear in the print edition, online, or both.

<table>
<thead>
<tr>
<th>Issue</th>
<th>Special theme or feature</th>
<th>Ad close</th>
<th>Bonus distribution</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q1 2021</td>
<td>Warehousing and Material Handling</td>
<td>January 29</td>
<td>ProMat 2021, WERC’s 2021 Annual Conference and Solutions Center Exhibition, Gartner 2021 Supply Chain Executive Conference, TiMA</td>
</tr>
<tr>
<td>Q2 2021</td>
<td>Global Logistics and Transportation</td>
<td>April 9</td>
<td>CSCMP 2021 EDGE Annual Conference, SMC® Connections, TMSA, MHEDA, WERC’s 2021 Annual Conference and Solutions Center Exhibition, RILA</td>
</tr>
<tr>
<td>All-Digital Edition May/June</td>
<td>Retail Supply Chain 2021</td>
<td>June 4</td>
<td>Both Supply Chain Quarterly’s and DC Velocity’s digital, mobile app, and e-newsletter subscribers</td>
</tr>
<tr>
<td>Special Issue July/August</td>
<td>Annual “State of Logistics Report”</td>
<td>August 2</td>
<td>CSCMP 2021 EDGE Annual Conference, IANA, Parcel Forum, RILA</td>
</tr>
<tr>
<td>Q3 2021</td>
<td>Emerging Technologies</td>
<td>October 4</td>
<td>CSOM 2021 EDGE Annual Conference, IANA, Parcel Forum, RILA</td>
</tr>
<tr>
<td>Q4 2021</td>
<td>E-commerce</td>
<td>December 3</td>
<td>MODEX 2022</td>
</tr>
</tbody>
</table>

In every issue:
- Logistics and transportation
- Technology
- Supply chain best practices
- Warehousing and material handling
- Procurement
- Manufacturing
- Finance and economics
- Professional and career development
- CPA with industry thought leaders
- Expert commentary on supply chain trends and current research
- News and views from CSCMP

SPECIAL ADVERTISING OFFERS

- **Q1 ISSUE (JANUARY/FEBRUARY)**
  - Buy one full-page ad, get a FREE Boardroom Outlook page
  - All full-page advertisers in this issue will receive a FREE Boardroom Outlook page, where they can present a company executive’s message to our readers.
- **Q2 ISSUE (APRIL/MAY)**
  - Bonus Distribution at CSCMP’s EDGE Conference
- **STATE OF RETAIL SUPPLY CHAIN – All Digital Edition (JUNE)**
  - Bonus Distribution: DC VELOCITY Readers
  - Readers of both SUPPLY CHAIN QUARTERLY and DC Velocity will get this special issue, available only in a digital format.
- **ANNUAL “STATE OF LOGISTICS REPORT” (JULY/AUGUST)**
  - Bonus Distribution at CSCMP’s EDGE Conference
  - A SUPPLY CHAIN QUARTERLY EXCLUSIVE!
  - All attendees will receive the issue in their conference registration packets.

**SPECIAL OFFER FOR OUR ADVERTISERS**

- **Price**: $5,000*

ALL-DIGITAL EDITION, JUNE

Driven by e-commerce and challenging customer expectations, retail supply chain executives need to stay abreast of the latest developments, innovation, and technological breakthroughs that impact the retail supply chain.

Serving these critical informational needs is our new annual compendium of featured content and special reports content carefully curated by the award-winning editorial teams at CSCMP’s SUPPLY CHAIN QUARTERLY and DC Velocity.

Our State of Retail Supply Chain will deliver readers our very own content on retail logistics and supply chain innovations and strategies from the market’s best media brands. This annual, all-digital special edition reaches more than 200,000 logistics and supply chain executives who receive our brands’ e-newsletters.

Your sponsorship opportunity includes:
- Two pages in the edition, which can be:
  - One traditional spread ad
  - Two single full-page ads
  - One single full-page ad and one single full-page case study that you supply
- Brand awareness via the inclusion of a sponsor logo that links directly to your ad in two State of Retail Supply Chain promotional emails

Price: $5,000*
AGiLE Content Services

Your Content + Our Channels = Results

Every day businesses, advertising agencies, and other organizations face critical needs for integrated, strategic, well-written communications and marketing content—whether the audience is employees, customers, partners, members, prospects, or other industry influencers. Effectively communicating value, and rising above the noise and clutter of today’s 24/7 media landscape to make your message heard is a tremendous challenge—and one that can make or break the success of an agency client, organization, or business enterprise.

Yet not every agency or business has the specialized skills, expertise, and particularly, the experienced resources to achieve this critical strategic imperative—day in and day out.

Introducing AGiLE Content Services. Drawing on the editorial and publishing resources that produce industry-leading online and print publications such as DC Velocity and CSCMP’s SUPPLY CHAIN QUARTERLY, AGiLE Content Services is your resource for a portfolio of communications strategy, planning, writing and content, execution and project management services for agencies, marketing firms, and other business enterprises.

Our solutions can be project-specific or delivered in an integrated program, providing the strategic counsel and tactical resources to plan, write, manage, and execute a wide range of turnkey content and communications products for your clients or business. Services include:

<table>
<thead>
<tr>
<th>Content Creation and Management</th>
</tr>
</thead>
<tbody>
<tr>
<td>Strategy counsel and development</td>
</tr>
<tr>
<td>Research and writing</td>
</tr>
<tr>
<td>Content deliverable production, execution and ongoing program management</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Public Relations/Earned Media Editorial Services</th>
</tr>
</thead>
<tbody>
<tr>
<td>News releases</td>
</tr>
<tr>
<td>Feature stories</td>
</tr>
<tr>
<td>Case studies</td>
</tr>
<tr>
<td>White papers</td>
</tr>
<tr>
<td>Product/service profiles</td>
</tr>
<tr>
<td>Corporate and executive bios</td>
</tr>
<tr>
<td>Customer/solution success stories</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Employee Communications Services</th>
</tr>
</thead>
<tbody>
<tr>
<td>Content development and management (for internal intranet sites, company magazines or employee newsletters)</td>
</tr>
<tr>
<td>Editorial services (similar menu as that for external editorial services)</td>
</tr>
<tr>
<td>Integrated internal/external communications initiatives and programs</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Website Management</th>
</tr>
</thead>
<tbody>
<tr>
<td>Design, deployment and maintenance of websites</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Media Buying/Marketing Programs</th>
</tr>
</thead>
<tbody>
<tr>
<td>Assessment, market analysis, strategy/program recommendation and execution</td>
</tr>
<tr>
<td>Ad design and production</td>
</tr>
<tr>
<td>Print and online media (web) planning</td>
</tr>
<tr>
<td>Social media</td>
</tr>
<tr>
<td>SEO/SEM planning</td>
</tr>
<tr>
<td>Lead generation (targeted email campaigns)</td>
</tr>
<tr>
<td>Webinars</td>
</tr>
<tr>
<td>Integrated advertising campaigns</td>
</tr>
<tr>
<td>Virtual conference</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Social Media Management</th>
</tr>
</thead>
<tbody>
<tr>
<td>Creation, launch, ongoing content development and management for Content program design company-specific sites on principal social media platforms (Facebook, Twitter, LinkedIn, Instagram, YouTube)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Graphic Design Services</th>
</tr>
</thead>
<tbody>
<tr>
<td>Design/production of marketing collateral</td>
</tr>
<tr>
<td>Content program design, other communications and presentation aids (infographics, etc.)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Video Content Services</th>
</tr>
</thead>
<tbody>
<tr>
<td>Strategies and tactics</td>
</tr>
<tr>
<td>Story development and script writing</td>
</tr>
<tr>
<td>On-site project direction, production and management</td>
</tr>
<tr>
<td>Post-production management and delivery</td>
</tr>
<tr>
<td>Promotion and publishing</td>
</tr>
</tbody>
</table>

---

Why Content Marketing?

If you are looking for the most effective way to market your small business, you’ll want to consider content marketing. Here are six reasons why!

- **Content Marketing gets** 3x the leads per dollar spent.
- **Content Marketing generates** over 3X as many leads as outbound marketing and costs 62% less!
- Small businesses with a blog get 126% more lead growth than a small business without.
- **Conversion rates for Content Marketing are** 6X higher than other marketing methods.
- **Content Marketing boosts SEO!** Websites with blog content have 434% more search engine-indexed pages.
- 61% of U.S. online consumers make a purchase after reading recommendations on a blog.

Sources: https://contentmarketinginstitute.com/2017/10/stats-invest-content-marketing/
Digital advertising

Build unparalleled brand awareness on SupplyChainQuarterly.com

SUPPLY CHAIN QUARTERLY operates a network of digital platforms that cater to its readers’ preferences for how they consume supply chain news, in-depth feature stories, and video reports. Our dedicated digital staff translates the core values that make our print publication stand out, giving key decision-makers a holistic view of supply chain and logistics content in a direct, refined format, whether accessed from desktops, tablets, or mobile phones.

SUPPLYCHAINQUARTERLY.COM BANNERS

Quick, simple access to relevant content is critical to securing and maintaining a robust online audience. Our website is continually enhanced with exclusive web-only content that’s updated daily.

Banner ads offer the opportunity to promote your business and build brand awareness to the thousands of unique monthly visitors to SupplyChainQuarterly.com. For maximum exposure, there are rotating positions available for each of the ad sizes.

Price: $125 / 1,000 impressions*

---

E-newsletter advertising opportunities

Real-time updates to keep supply chains moving and sales leads flowing

SUPPLY CHAIN QUARTERLY’s e-newsletter platform is specifically designed to drive engagement and position your company as a key player in the market. Our industry-leading e-newsletters offer the opportunity to promote your business and increase brand awareness through your sponsorship investment.

We will provide a report containing full contact information of all those who clicked through to view your message.

• Supply Chain Executive Insight
Supply Chain Executive Insight is a weekly electronic newsletter with over 24,000 subscribers, directly targeted to supply chain executives worldwide.

• SUPPLY CHAIN QUARTERLY PREVIEW
The CSCMP’s SUPPLY CHAIN QUARTERLY PREVIEW e-newsletter is transmitted the same day that the print issue of SUPPLY CHAIN QUARTERLY is mailed. This companion e-newsletter gives our core audience a quick look at the new issue—and helps to promote your business and increase brand awareness through your banner sponsorship investment.

Ad Specs:

Rectangle + Sponsored Content

• Ad size: 300x250 pixels; 35k maximum; gif, jpg, or png
• Headline: 50 characters maximum, including spaces
• Copy: 300 characters maximum, including spaces
• Click-through URL

Price: $4,500*

---

*A pricing is NET.
Email Marketing

Translate industry expertise and thought leadership into sales leads

DEDICATED EMAILS

A dedicated email is a perfect vehicle to help promote your company’s thought leadership and to direct supply chain professionals’ attention to your white papers, videos, case studies, blogs, and other content. Email marketing continues to provide a high level of engagement and brand awareness with our audience.

What do you get with SUPPLY CHAIN QUARTERLY’s dedicated emails?

- Deployment of your message to our entire e-newsletter audience
- Lead generation that does not intrude on the user experience
- Consultation to help develop the email for maximum effectiveness

Specs:

- Dimensions: Recommended width: 600 px
- File size: Max HTML file size 100KB
- File format: BOTH versions required; 1 HTML file, 1 plain text file per campaign

Price: $5,775* (sponsor-submitted)

Sponsors of dedicated emails and white papers receive a report containing full contact information from all recipients who clicked on their message.

WHITE PAPERS

SUPPLY CHAIN QUARTERLY offers a dedicated email and hosting service to help you promote your white paper. This is the perfect way to let our audience of logistics and supply chain decision-makers know about your company’s products and ideas, and, most importantly, how THEY can benefit from them. In addition to a dedicated email to our list of subscribers and hosting of your white paper on SupplyChainQuarterly.com, we will include a post in our market-leading social media stream.

Specs:

- Subject line
- White paper title
- White paper description (1,750 characters max.)
- White paper cover image (min. width 300 px)
- Landing page or download URL
- Company logo and URL

The white paper email promotion will link to a landing page on your site if you are using a registration form, or directly to the PDF file if you are not using a registration form.

Price: $5,775* (sponsor-submitted)

PROMOTION PACKAGES – CASE STUDIES, WEBCASTS & WHITE PAPERS

AGiLE Business Media offers a variety of content marketing opportunities across many platforms. Whether it is sponsor-submitted content, or content produced on the client’s behalf by AGiLE Content Services, our promotion packages are designed to help position your brand as a thought leader in the industry.

But simply producing the case study, webcast, or white paper isn’t enough. For maximum ROI, you want to be sure everyone reads it. We’ll promote your content via dedicated email to our subscribers, along with two social media posts to our market-leading audience of senior-level decision-makers. By getting your message in front of the right buyers, we can help you leverage your brand and your content with high-value awareness that will provide the results you need.

With your investment, you get:

1. Posting of your content on SupplyChainQuarterly.com
2. A dedicated email blast our Supply Chain Quarterly audience
3. Two social media posts
4. A report containing full contact information from all recipients who clicked through to view your message.

Price: $7,000* (asset provided)

Don’t have the content? We can help with that!

AGiLE Content Services can create your dedicated email and research, write, and design your case study or white paper for you. For example, a 4- to 6-page piece, with images provided, would cost approximately $4,950* to develop.

Prices vary depending on length and details.
TARGET REPORT

Content marketing has emerged as a critical component of an overall marketing strategy. SUPPLY CHAIN QUARTERLY’s Target Report e-newsletter is here to help you maximize the ROI on your content marketing programs.

As sole sponsor, you choose the Target Report’s topic so you can get your message in front of the right prospects and buyers. You also get to choose the headline and subject line of the e-newsletter and include a link to your company website or another website of your choice. To further enhance ROI, we encourage you to submit your own articles to appear along with our award-winning content.

The sole sponsorship includes three “rectangle + sponsored content” positions that are the perfect way to promote white papers, research reports, case studies, company news, and any other content assets you’ve developed. We have created these positions as a way for you to increase brand awareness and drive traffic to your website.

We will provide a report containing full contact information of all those who clicked through to both the content and your marketing message.

**Rectangle + Sponsored Content Specs:**
- Ad size: 300×250 pixels; 35k max.; GIF, JPG, or PNG
- Headline: 50 characters max., including spaces
- Copy: 300 characters max., including spaces
- Click-through URL

**Price:** $5,000*

---

**Webcasts**

Start an instant conversation with your target audience

Webcasts are considered by many to be one of the most valuable assets to include in a content marketing program. In addition to enhancing brand awareness and generating high-quality leads, they are among the best ways to engage audiences and gain viewership.

- The services of a SUPPLY CHAIN QUARTERLY special projects editor to help you organize the presentation and moderate the webcast
- The value and credibility of the trusted SUPPLY CHAIN QUARTERLY brand attached to your webcast
- Two dedicated emails to our audience, inviting them to attend the webcast
- One full-page print ad in SUPPLY CHAIN QUARTERLY to promote your webcast
- An on-demand webcast produced by professionals who not only understand the supply chain field but also how to produce quality videos and webcasts
- A prominent link on SUPPLY CHAIN QUARTERLY’s home page for a minimum of two weeks, with a permanent presence on DCN-TV Channel 3, our streaming-video channel
- Social media post to our market-leading audience

**Price:** $11,750*

---

**WHY WEBCASTS CONTINUE TO INCREASE IN POPULARITY**

- **Cost-effective**
- **Drive audience interactivity via live Q&As and discussions**
- **Strengthen and extend brand awareness**
- **Generate solid leads via registration**
- **Convenience of on-demand viewing**

---

Supply chains are complex networks, with more than 80% of data and processes residing outside of the physical enterprise. These data and processes are often housed by multiple parties in disparate, disconnected systems. Taming this complexity and gaining complete visibility into all partners, systems, and data requires a true multi-enterprise approach.

Join this webinar to learn how Infor Supply Chain Management empowers supply chain professionals to overcome today’s challenges. With its ability to respond in real time across the network, Infor Supply Chain Management can help increase productivity, while meeting the internal and external demands of a differentiated supply chain. In this webinar, you’ll learn about Infor Supply Chain Management’s powerful capabilities, such as:

- Supply chain planning and demand management
- Product visibility and orchestration
- Transportation visibility and orchestration
- Finance and trade visibility and orchestration
- Warehouse management

Pairing these capabilities with a network platform creates multi-enterprise, real-time, end-to-end visibility and orchestration that provides insights, decision support, multi-party collaboration, advanced planning and scheduling, and the ability to execute swiftly and seamlessly.

Christine Barnhart
Director, Go-to-Market Strategy & Execution, Supply Chain
Infor

Fre e Webinar Available On Demand

www.supplychainquarterly.com/Infor

FREE WEBINAR AVAILABLE ON DEMAND

Building the continuous supply chain to unlock agility, velocity, and resiliency
Video Case Studies
One of the most successful products with an average of over 200 clicks per promotion!

A Video Case Study is a turnkey, integrated marketing tool that showcases your company’s products and services, and is specifically designed to generate highly qualified sales leads. SUPPLY CHAIN QUARTERLY’s in-house team visits with your staff and customer to develop a case study or product and service profile. The profile will then be developed into:

• A one-page print advertisement in SUPPLY CHAIN QUARTERLY magazine
• A companion four to five-minute video hosted on our popular website

You also receive:
• Full duplication rights to both the case study and video
• A dedicated email sent to SUPPLY CHAIN QUARTERLY subscribers announcing the launch of your Video Case Study
• A social media post to SUPPLY CHAIN QUARTERLY’s followers. Or perhaps you have a simple message you’d like to share with the market or content on your website to which you’d like to draw attention. Whatever your objective, we are here to help. With a combined Twitter, Facebook, and LinkedIn audience of supply chain decision-makers, we can put your message in front of the professionals you want to reach.

Specs:
• Send us a 240-character (max.) message, including an embedded URL to the site of your choice, and we will post it into our social media stream.
• Character counts include spaces, punctuation, and links.

Price: $17,995*

Social Media Sponsorship
Open up a direct line of communication with your customers and prospects via social media channels — and watch your content expand its reach.

Our Sponsored Social Media program is intended for those marketers with content assets (white papers, case studies, research reports, and so forth) that they want to share with SUPPLY CHAIN QUARTERLY’s followers. Or perhaps you have a simple message you’d like to share with the market or content on your website to which you’d like to draw attention. Whatever your objective, we are here to help. With a combined Twitter, Facebook, and LinkedIn audience of supply chain decision-makers, we can put your message in front of the professionals you want to reach.

Price: $1,595*

Conference Offerings
PRE-CONFERENCE REPORTS
Get exclusive pre-event coverage of CSCMP’s EDGE Conference with our Pre-Conference Report. SUPPLY CHAIN QUARTERLY subscribers, including key attendees, receive this e-newsletter. Seeing your paid-content insertions before they set foot on the show floor will help ensure their itinerary includes a stop at your booth.

Sponsorship opportunities:
300x250 Rectangle + Sponsored content
Price: $4,500*

CSCMP’S EDGE SHOW GUIDE
This very popular guide will be distributed at the Supply Chain Exchange show at CSCMP’s Annual EDGE Conference and will provide information that will be beneficial for attendees to have at the event.

PRE-CONFERENCE DEDICATED EMAILS
The perfect opportunity to let our subscribers know what new and exciting things you’ll be up to at the upcoming event with your customized message. These dates sell out quickly, so schedule yours today!

Price: $5,775*

CONFERENCE DAILY REPORT
SUPPLY CHAIN QUARTERLY’s Conference Daily report will bring readers insights and important news from the CSCMP EDGE Conference, including highlights of the previous day’s program. Each day’s report will include:

• A lead story reporting on the main-stage keynote
• Articles on conference educational sessions attended by our editors
• A video report featuring SUPPLY CHAIN QUARTERLY’s followers sharing their insights from each day of the conference
• “Supply Chain Spotlight” Q&A interviews with speakers, CSCMP staff, and thought leaders attending the conference
• Booth videos filmed on the show floor

Sponsorship opportunities:
300x250 Rectangle + Sponsored content
Price: $3,500*

VIDEO OPPORTUNITIES: HIGH-IMPACT, EASY, AND COST EFFECTIVE!

Booth Video Taping
SUPPLY CHAIN QUARTERLY is offering an exclusive opportunity to promote your presence during the show with a video that we produce. We will tape an interview at your booth or ours and promote it in our Conference Daily Report e-newsletter. You will also receive a copy of the video for your own promotional efforts.

Price: $2,750*

SPECIAL BONUS OFFER
Contact your SUPPLY CHAIN QUARTERLY sales representative today to learn more about these exclusive sponsorship opportunities, all aimed at maximizing the return on your investment. And don’t forget to ask about fully customized package deals.
Print advertising

Print remains a vital component in brand positioning and awareness for integrated B2B marketing campaigns. CSCMP’s SUPPLY CHAIN QUARTERLY® provides the best, most engaging print environment to help advertisers attain their marketing goals.

SUPPLY CHAIN QUARTERLY® provides unparalleled thought leadership in all aspects of international and domestic supply chain operations. SUPPLY CHAIN QUARTERLY® offers an exceptional editorial lineup with targeted, credible content to grab and hold the attention of key decision-makers. What does that mean for marketers? Engaged readers are more responsive to e-marketing initiatives and pay more attention to advertisements. This translates into marketing messages that are heard—and responded to—at a higher rate than with other media brands.

Frequency | Full Page | 1/2 Page | 1/3 Page | 1/4 Page
--- | --- | --- | --- | ---
1x | $7,500* | $4,500* | $3,500* | $2,500*
4x | $6,500* | $3,500* | $2,500* | $1,500*
6x | $5,500* | $2,500* | $1,500* | $1,000*

**PRINT ADVERTISING**

Authorities and leading thinkers in the field share their expertise and knowledge with peers by publishing articles and groundbreaking research in SUPPLY CHAIN QUARTERLY®.

**BOARDROOM OUTLOOK**

What will the new year bring to the supply chain? What role will your company play? Our annual Boardroom Outlook issue (published in the first quarter) gives advertisers a FREE bonus page to deliver the marketing message of its choosing in a clear, crisp format with the purchase of a full-page ad. As a further value-add, this special issue is included in all attendee registration packets at CSCMP’s EDGE Conference. Partner profiles will appear in the July/August issue of SUPPLY CHAIN QUARTERLY®.

The profile must fit within the following dimensions: 7.375 inches wide by 9.75 inches high. A press-optimized PDF is required. The file must be saved as CMYK with all graphics and fonts (postscript fonts only) embedded.

**PARTNER PROFILES OFFER**

SUPPLY CHAIN QUARTERLY® offers unparalleled thought leadership in all aspects of international and domestic supply chain operations. Its centerpiece will be an analysis of CSCMP’s annual “State of Logistics Report,” followed by thought leaders’ commentaries on the outlook for major functional areas, including:
- Trucking
- Air Freight
- Rail/Intermodal
- Third-Party Logistics
- Ocean Shipping
- Warehousing

**THE STATE OF LOGISTICS REPORT**

This annual special issue examines economic trends and developments affecting North American logistics. Its centerpiece will be an analysis of CSCMP’s annual “State of Logistics Report,” followed by thought leaders’ commentaries on the outlook for major functional areas, including:
- Trucking
- Air Freight
- Rail/Intermodal
- Third-Party Logistics
- Ocean Shipping
- Warehousing

**LIST SALES**

Are you looking to execute successful marketing campaigns and lead-generation programs? Whether it is via direct mail or telemarketing, SUPPLY CHAIN QUARTERLY® offers its database for use through the Information Refinery, a full-service list brokerage. Their experienced team of list industry professionals will help you make the best use of the DC VELOCITY and CSCMP’s SUPPLY CHAIN QUARTERLY® lists. For more information, contact:

Brian Closworthy, President
The Information Refinery
brian@inforefinery.com
800-529-9020

Whether you have a 200-page magazine, a four-page sales brochure, or another type of marketing piece that you want to print and mail, we can help!

By poly-bagging your printed mail piece with SUPPLY CHAIN QUARTERLY®, you get the following benefits:
- Save money on postage and printing. For example, we recently printed and mailed a 168-page piece for less than $2 a copy!
- Extend your reach. In addition to saving money, you can extend your reach to a powerful audience of supply chain decision-makers.
- Added bonus: We will also include your printed and mailed piece with our digital edition of SUPPLY CHAIN QUARTERLY®.

**POLY-BAGS**

Gain immediate attention with a belly band! A belly band is a highly effective way to get your marketing message across to our readers. It’s the first thing our subscribers will see upon delivery of their copy of SUPPLY CHAIN QUARTERLY®. And, because readers need to remove it in order to see the contents of the magazine, you can be assured they will notice your ad!

You have the option of banding a full run, or you can choose to only band show copies at any of the events listed under “Bonus Distribution” on our editorial calendar.
Our team of experts

Our world-class editorial team is second to none

Mitch Mac Donald, President & CEO of AGILE Business Media, also serves as the Group Executive Director of DC Velocity and CSCMP's Supply Chain Quarterly. Mitch began his career as a newspaper reporter before shifting his focus to national business journalism. Twice named one of the nation's Top 10 Business Journalists, he writes DC Velocity's award-winning monthly Outbound column. Passionate about music but with absolutely zero musical aptitude, Mitch says that if stranded on a desert island, he would pass the time listening to his “Island 5” of Frank Zappa, The Beatles, Joe Jackson, Roger Waters, and Jason Isbell.

David Maloney, Editorial Director, would be happier sailing his boat on Lake Erie, but he has a wife, too many cats, pond fish, and turtles to support. So, he does the next best thing he can think of—overseeing all print and electronic content created for Supply Chain Quarterly. Before entering the wonderful world of supply chain reporting, Dave was a journalist and television producer/director in Pittsburgh. He continues to use those skills in creating electronic content for the SCQ audience, including videos and webcasts. In his spare time (which admittedly is not a lot), he enjoys travel and golf, and is a long-suffering Pirates baseball fan. Dave lists C.S. Lewis as his favorite writer.

Susan Lacefield, Executive Editor, was one of the founding members of CSCMP’s Supply Chain Quarterly. While that may make her sound old and creaky, there’s no denying this: She has heard more than anyone else on the editorial staff. Susan has been working with Supply Chain Quarterly since December 2015. Attention to details and a love of organization made her a natural fit to handle the production of a magazine. When she’s not bothering her coworkers about staying on deadlines, Diane is responsible for several production assignments and lends a hand when needed for digital and editorial content. Outside of work, she spends time with her husband and three children, tries to find time to train for half-marathons, and reads as much as possible.

Karen Bachrach, Consulting Editor, serves in an editing and advisory capacity at Supply Chain Quarterly. When not at work, she enjoys cycling, hiking, running (maybe “enjoy” is too strong a word here), general gym ruttery, and spending time with her family.

Nichole Mumford, CSCMP Liaison, is the director of marketing and professional development for the Council of Supply Chain Management Professionals (CSCMP). With a background in business administration, she has earned professional certifications in marketing, social media, and audience engagement and has a graduate degree in integrated marketing communications at Northwestern University. She lives in Chicago with her husband and two sons, and they love nothing more than a summer day at the baseball fields.

Victoria Kickham, Editor-at-Large, started her career as a newspaper reporter in the Boston area before moving into B2B journalism. She has covered manufacturing, distribution, and supply chain issues for a variety of publications in the industrial and electronics sectors, and now writes about everything from logistics to transportation to technology as a member of the Supply Chain Quarterly staff.

Ben Ames, Editor-at-Large, thinks the best thing about covering supply chain tech is traveling to cool places, meeting new folks in logistics, and learning how their robots and startups are about to change the world. Find him typing tweets and news stories on his laptop in airports, hotels, and warehouses. Or catch him after work paddling kayaks, hiking trails, or losing to his kids at tennis.

Steve Geary, Editor-at-Large, has more than 25 years of experience in global supply chains as an industry executive, consultant, researcher, teacher, and author. He is the president of Supply Chain Visions Inc., a thought leader in supply chain management and performance measurement, and works extensively with the U.S. Department of Defense. He is also a faculty member and research associate at the University of Tennessee’s College of Business Administration and the Gordon Institute at Tufts University.

Martha Spizarni, Managing Editor-Digital, has been a writer and editor for longer than she cares to remember. Suffice it to say that her work in the supply chain field includes 11 years at Logistics Management and five years as web editor at Modern Materials Handling magazine, starting with the website’s launch in 1996. She has long experience in developing and managing Web-based products. In her off hours, she can be found reading either a classic work of literature or something really trashy. She also enjoys watching both classic and cheesy old films on TCM.

THE BUSINESS TEAM

Gary Master, COO, Publisher, is a founding principal of AGILE Business Media, LLC. Prior to joining AGILE, he was president of Green Associates, a consulting and marketing services firm. Gary has been a key player in the logistics market for more than 28 years. Don’t let his experience level fool you, though; his four teenagers keep him current on all the retail and social media trends hitting the market. Gary believes strongly in servant leadership and strives to be a value-added resource for companies seeking leading-edge insights and marketing strategies. He currently serves on several boards of companies and associations that seek to make the world a better place.

Maria MacDonald, Director of Business Administration, while wearing many hats for AGILE Business Media, Maria has the pleasure of working closely with both the publisher and the sales team, helping to keep things organized and running smoothly. Maria’s attitude is the glass is always half full (preferably with a nice Cabernet). She enjoys laughing, kettle bell workouts, and live music. Although, if by chance, she was stranded on a desert island with say, Mitch, she would definitely find a way to lose the Zappa music and replace it with some Don Henley.

CREATIVE/PRODUCTION

Keisha Capitola, Director of Creative Services/Production Manager, has extensive experience in business publication design. When not conceptualizing another innovative and engaging illustration idea for third-party logistics providers, she can be found homeschooling her teenage daughter, managing her family’s stable of 20 American Quarter Horses, and competing at horse shows nationwide. Keisha adores her rambunctious toy poodle, strawberry ice cream, and mixed media collage. Still getting used to Southern living, she refuses to add the word “y’all” to her vernacular, but enjoys sipping sweet tea on the veranda.

Jeff Thacker, Director of eMedia, has built websites and web applications, and managed e-newsletter development for more than a decade. He joined DC Velocity in 2004 after five years as a member of the electronic media and production staff at Supply Chain Management Review and Logistics Management. An avid hockey fan who is still known to lace up his own skates now and again, Jeff can often be heard telling less tech-savvy staff members that “It really is all that complicated.”

Supply Chain Quarterly is the work of a team of award-winning journalists with decades of experience reporting and writing on supply chain topics.
Need more details on SUPPLY CHAIN QUARTERLY products and services?

As the leading media brand in the supply chain field, SUPPLY CHAIN QUARTERLY offers a wide array of print, digital, video, and event-based products and services to suit your brand-building and lead-generation needs.

Simply select the products and services that interest you most, and a member of our team will provide more information and answer any additional questions.

CONTENT LICENSING AND REPRINTS

The award-winning content that makes CSCMP's SUPPLY CHAIN QUARTERLY the best-read magazine in the market is also available for use in promoting your company and enhancing the content on your website. You may purchase reprints of SUPPLY CHAIN QUARTERLY articles by contacting Jill Kaletha, Foster Printing at Mossberg & Co., at jkaletha@mossbergco.com.